2: Villiers T-5 (1938-39) 1948 MK2 Maritime Arabs MK2
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building and trading port of the Persian Gulf, though offering little trade itself. Its only real rival in the deep-sea trade was the ancient port of Sur, near Ras al-Hadd, on the Gulf of Oman. Figures for the port of Sur were unobtainable, but there must have been at least 100 deep-sea dhows sailing from there, the majority to Mogadishu, Mombasa, and Zanzibar. Several ports on the Trucial Coast of Oman also sent their quota of deep-sea ships to Africa and India; and Muscat and Mutrah Bay, and the ports of Lingeh and Qishm, in Iran, contributed a few. But the flag of Iran was a rarity in both Indian and African ports, compared with the Arab.

In addition to the Persian Gulf and Omani ports, Mukalla in the Hadhramaut, Ma'alla by Aden, Hodeida, Mocha, and Luhaiya in the Yemen, and Qizan on the coast of Asir in the Red Sea, all build and maintain considerable fleets of dhows. These I have seen, personally; there are many ports I was unable to visit. It is probable that the dhow trade round the Arab coasts employs upwards of 2,000 vessels of one sort or another, in which at least thirty or forty thousand men gain some sort of livelihood.

For many years, steamers of the British India Company have been trading in the Persian Gulf. Kuwait is still well served by steamers from Karachi, and an occasional long-voyage vessel used to put in from New York and London, even before the oil resources began to be exploited in 1940. American, German, Italian, and British lines, none of them likely to overlook any cargoes, all traded to the Gulf. The African East Coast and the Indian coasts are even better served. How is it, then, that a dhow trade of such importance still survives? How is it organized, and how managed?

One reason — perhaps the chief — why the ancient trade with the monsoons down the Indian Ocean not only survives but flourishes is that the dhows warehouse the goods they carry as well as transport them, and it suits the merchants better to have 10,000 packages of new season's dates divided among a fleet of dhows, than in the hold of one steamer which will unload the lot in a day or two, and flood the market. Ten thousand packages provide cargoes for at least five large dhows; the dhow master does not care how long he takes to discharge his cargo, for his overheads are trifling, his crew works on shares and handles all cargo, and

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his vessel pays practically no port dues. His dates can therefore be warehoused in the dhow, until the market can easily absorb them.

The dhow trade is "native" trade, a stubborn plant which has been growing a long, long time. Nearly all the cargoes carried in dhows are for the native bazaars, and almost never for European account. Much of the cargoes consists of goods which the dhow captain himself, or some merchant or merchants travelling with him, sells for his own profit. The dhow is a peddler, as well as a carrier; a storehouse, as well as a ship; a means of livelihood to travelling merchants, as well as to her crew proper. Basra dates, though the most important outward cargo,[1] are only one source of revenue: there are a host of others, not necessarily always legitimate.

Kuwaiti owners of date plantations on the nearby Basra river play a considerable part in the financing of deep-sea dhows, though in most cases the captains, called *nakhodas*, are at least the nominal owners. It suits the merchants well that the *nakhodas* should regard themselves as the owners, for this provides them with a cheap form of insurance. If the dhow be lost it is the *nakhoda's* loss, and not the merchant's, for the poor captain must pay back not only the value of the dhow but the advance of freight given him to finance his voyage. Since Islam forbids all forms of ordinary insurance, this arrangement is to the merchant's liking. The *nakhodas* must accept it, for in most cases there is no other way by which they can acquire a big dhow.

In Kuwait, immediately prior to the outbreak of World War II, there was beginning to be some restiveness about this, and an association of the *nakhodas* had the temerity to issue its demands upon the merchants. These included payment of demurrage when unduly delayed at the loading berths in Basra (a dhow might be kept for weeks waiting for her cargo), a sliding scale of freights for different ports instead of the customary flat rate of 1.5 or 2 rupees a package regardless of destination, liability for the return of advances to cease with the loss of the ship, two competent officers for every seagoing dhow, and so forth. The demands represente

[1] Crew requirements and the very measurements of the dhows themselves are reckoned in terms of dates. A sailor to each 100 packages is the general rule, in Kuwait, and a dhow is spoken of there as having a capacity for 2,000 packages of dates, rather than as being of 100 tons burden.